



## Press Release

Zurich, 07 June 2017

# oneclick enters a distribution agreement with acmeo

oneclick AG, the provider of the web-based Application Delivery and Streaming Platform of the same name and acmeo signed a distribution agreement in May. The VAD, who has experienced sustained strong growth, supports IT systems integrators in Germany, Austria and Switzerland with innovative SaaS and IaaS solutions from its base in Hanover.

"Sales training has already started and the first feedback of acmeo staff and their customers is very promising", says a delighted Dominik Birgelen, oneclick founder and board member. "Not least because users no longer need to install software on their systems for remote access and the solution as Platform-as-a-Service is immediately available to use for anybody."

Prior to signing the contract, the platform was thoroughly evaluated. It enables deployment of applications from any on-premises and cloud location in a secure and central workspace in the browser.

Operating since 2007, acmeo is a specialised distributor for cloud and managed services and focuses on systems integrators and managed service providers (MSP). In addition to a carefully selected solutions portfolio, customers also have access to a diverse training and consulting offer. "In acmeo we have found a partner with an in-depth understanding for the concerns of systems integrators and their customers and one who is highly respected in the market place", explains Dominik Birgelen. "We look forward to jointly develop the potential of the oneclick platform and to create an added value for acmeo customers."

Thanks to the multi-tenancy of the oneclick platform, a systems integrator is able to make individual applications or tailored Workspaces-as-a-Service available for each customer and even user-specific. acmeo managing director Henning Meyer adds: "This opens up more opportunities for our customers to position themselves in the market place as a cloud and managed service provider."

Information regarding the digital workspace and the integration process of oneclick AG are available at <https://oneclick-cloud.com>. There you can also register for a test account.

*Quotation: "With the oneclick technology, Workspace-as-a-Service becomes a tangible business model for systems integrators", explains Henning Meyer, managing director of cloud and managed service value added distributor (VAD) acmeo.*

350 words, 2,368 characters, released for publication

### **About acmeo GmbH**

Founded in 2007, acmeo is a multi-award winning value added distributor. The company, which has enjoyed sustained strong growth, offers innovative cloud solutions to IT systems integrators in Germany, Austria and Switzerland. In addition to accessible and competent support, acmeo also assists its systems integrator partners with seminar such as "Successful Managed Services Sales" and "Increasing Productivity of Technical Staff". This has helped acmeo gain an excellent standing in the market place and to date can count more than 1,600 systems integrators as active partners. acmeo's cloud solutions include IT monitoring and management, ticket/service management systems, IaaS, virtual servers, desktops & data centres, hosted exchange/Sharepoint/Skype for Business, hosted VoIP telephone systems, cloud, hybrid and local back-up and disaster recovery, mobile device management, email security & archiving, tools for network documentation, patch management, managed AntiVirus, WebProtection, contract templates, Academy for Concepts, Sales & Technology.

For further information, visit <https://www.acmeo.eu>

### **About oneclick AG**

oneclick AG with headquarters in Zurich, Switzerland, and an innovation motor in Prien am Chiemsee, Germany, is specialized in the development and operation of a cloud platform for the automated and secure deployment of digital workspaces. The goal of oneclick AG is to play a major role in shaping and improving end user computing. oneclick AG has been founded 2015 and has 25 employees.

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