

Press Release

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kiwiko eG and cloud service provider oneclick AG sign technology partner agreement

... a Managed Service Provider 'simply' with oneclick

Following a half day work shop, a trusted, intensive partnership has developed within a few months between the service cooperative kiwiko eG and the Swiss cloud business oneclick AG. This has now resulted in the signing of a technology partner agreement between the two organisations.

Several systems integrators of kiwiko eG are currently undergoing a Proof of Concept with oneclick™ with their end customers. "No customer changes their complete infrastructure from one day to the next. Initially, I was sceptical, but the oneclick™ solution even enables the management of hybrid architectures. The technology of our Swiss partners allows mobile, secure access to traditional on-premise installations and also to modern SaaS solutions, all via a unified, simple and intuitive workspace in the browser. Software licensing as well as provision and use are all standardised in a streamlined process", says kiwiko member Roman Schmid, managing director of Schmid and Partner in Salach.

"The cooperation with the systems integrator network of kiwiko eG is a great opportunity for us to get direct, first hand feedback for a continued development of our solution at the 'Point of Sale'. In return, we support our kiwiko partners with their projects directly from our innovation centre in Prien am Chiemsee", explains Dominik Birgelen, CEO of the Swiss technology innovator.

Both organisations are now concluding the intensive cooperation with an agreement. Other practical workshops with kiwiko partners are on the agenda.

"I am delighted about the close cooperation, which developed in a very short time period. When we grasp opportunities and continue to work together in this way, it will create a win-win situation for all participants. The commitment and sustainability in our cooperation is very impressive, despite the fact that both organisations have not been long in the market place", adds Matthias Jablonski, management board member of kiwiko eG.

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About kiwiko eG

After the start of business operation in May 2016 with 12 ICT systems integrators, the cooperative now has already 35 partner organisations with different specialisms. 900 staff across more than 50 locations access a large portfolio of solutions and services in individual businesses. The heterogeneous combination of the partner businesses with varied specialisms is to long-term provide 360° ITC for their customers.

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About oneclick AG

oneclick AG with headquarters in Zurich, Switzerland, and an innovation motor in Prien am Chiemsee, Germany, is specialized in the development of a platform for the automated and secure deployment of digital workspaces. The goal of oneclick AG is to play a major role in shaping and improving end user computing. oneclick AG has been founded 2015 and has 25 employees.

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