



Press Release

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oneclick agrees distribution contract with Vanquish

"Technologically, oneclick has realised the visionary work environment", explains Henning Jasper, Managing Director of VAD Vanquish.

oneclick AG, the vendor of the web-based application delivery and streaming platform of the same name, and VAD with sites in Oldenburg and Ergolding near Landshut, entered a distribution contract in January 2017. "We were able to complete the training of the Vanquish sales team at the beginning of January", says oneclick founder and management board member Dominik Birgelen. "Sales activities began on 23 January", adds Jasper. The first discussions with partners had already shown "overwhelming positive feedback".

Founded in 2003, Vanquish addresses nowadays around 3,000 systems integrators and resellers in Germany with topics around cloud access and managed services.

"Thematically, oneclick is a very good match to the direction that Vanquish has taken", explains Jasper. In addition, it is easy and simple to implement the solution. Not least, as users can operate oneclick without having to install software on their systems. "With oneclick, VDI technologies will open themselves up to a broad customer base." He sees the biggest challenge in overcoming the psychological barrier of traditionally thinking end customers.

"We are delighted to have found a highly specialised distribution partner in Vanquish, who will support us in making their cloud access customers familiar with oneclick", emphasises Dominik Birgelen.

More information about the digital workspace of oneclick AG is available on <https://oneclick-cloud.com>. Interested parties can also register there for a test account.

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About Vanquish GmbH

Founded in 2003, Vanquish GmbH is a value added distributor for managed service and cloud access solutions. An interface between vendors and resellers, Vanquish provides support during the development of new markets and the training of new and existing partners.

Press Contact

Henning Jasper
Vanquish GmbH
Stubbenweg 38-40
26125 Oldenburg
Germany
Tel. +49 441/340498-11

hj@vanquish.de
www.vanquish.de

About oneclick AG

oneclick AG has its head office in Zurich, Switzerland and an innovation centre in Prien, Germany. The company is specialised in the development of a platform for automated and secure provision of digital workspaces. Oneclick AG's objective is to be instrumental in the design and improvement of End User Computing. oneclick AG was founded in 2015 and has 25 employees.

Press Contact

Dominik Birgelen
oneclick AG
Zollikerstrasse 27
CH-8008 Zurich
Switzerland
Tel. +41-44-5788893

<https://www.oneclick-cloud.com>
marketing@oneclick-cloud.com

